

Job Title: Marketing Applications Scientist

Unchained Labs is committed to building the first cool biologics tools company. One that matters. One without old-school rules. One with products that'll make a real difference in the research scientists do every day. One that helps biologics researchers break free from sub-optimal tools. We're Unleashing tools that help them characterize their biologics better.

This is a one of a kind opportunity for highly motivated individual that wants to join a fast-paced and driven marketing team. We're looking for a scientist who is passionate about biologics characterization and loves to communicate cool science to other scientists.

Primary Duties & Responsibilities

- Design and execute experimental plans to support scientific data for the Unchained Labs Analytical portfolio.
- Contribute to the writing and production of collateral for a scientific audience, including application and technical notes, posters, and other customer-facing collateral
- Support the product managers in developing an applications roadmap with a primary focus on experimental data and collateral that supports the sales process
- Support field applications scientists (FAS) globally by generating proof-of-concept data necessary to drive the pre-sales process
- Work closely with the product manager on training the sales team; take an active role in training both the sales specialists and field applications scientists on current and new applications on assigned product lines
- Create and present content at tradeshow and conferences, present posters and make oral presentations at these events

Education and Experience Requirement

- PhD in Biochemistry, Biophysics, Molecular Biology, or a related field
- Strong background in protein characterization. Experience with fluorescence based techniques, light scattering and other structural characterization tools is highly desired
- Excellent communication, presentation and writing skills
- Self-motivated, well organized, and able to manage multiple projects simultaneously

Working Conditions

- You will be working with cool technology in the lab; this role will have a solid mix of time in the lab and time at your desk, building compelling collateral out of the data you generate.
- Some travel to tradeshow, customer sites and other Unchained Labs offices will be required, up to 30%
- Will lift heavy items occasionally
- Must be flexible, energetic and ready for new challenges